

FINANCIAL ADVOCATES CONTINGENCY BUYOUT AGREEMENT (CBA) VS LPL FINANCIAL ASSURANCE PLAN

You've worked hard to grow your business. Avoid jeopardizing the legacy of your practice by planning now for the worst-case scenario.

Independent advisors who don't have a CBA may receive nothing for the practice they've spent years building. Corporate independent advisors often have a CBA with their broker-dealer, but many agree to the terms without exploring less costly agreements. Evaluate your options now to help ensure your loved ones receive a larger payout.

FA

PRICING

There is no cost to sign up.

PURCHASE PAYMENTS

2.3x advisory, 1.5x trails. 25% discount for sudden events.

Payments to the beneficiary are made quarterly after the triggering event.

VALUATIONS

FA advisors may obtain valuations any time.

DETAILS

Seller may contract directly with selected buyer(s) and tailor the agreement terms, or FA will buy.

FA team will serve clients during interim period.

FA team will guide transaction and transition.

If the CBA is triggered, a \$150 quarterly payment administrative fee will apply.

LPL

PRICING

Subscription fee of \$100/m for 1 year or \$75/m for 3 years. Subscriptions auto-renew.

PURCHASE PAYMENTS

Minimum 1.5x recurring revenues.

Payment to the beneficiary is made 30 days after notice of the triggering event.

VALUATIONS

Subscribers are allotted one annual valuation.

DETAILS

Seller may ID possible buyers(s) and accounts by Rep ID, or LPL will buy.

LPL-employed advisor will serve clients during interim period.

LPL may unilaterally modify agreement.

LPL may assess a Success Fee.

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